

THE LIST: TOP 100 2011 ACCESSORIES BRANDS & PLAYERS



1928

Founded: 1968; **Owner:** Melvyn Bernie;
VP of Sales: Mary Roberts-Auer

Accessories brands, licenses and classifications: Proprietary brands—1928, 2028, 1928 Boutique, Antiquities Couture, The Vatican Library Collection, and Private Brands program (all fashion jewelry); watches by Tattoo Watches
Licensed brands—New for Spring 2012: T.R.U., Marvel, Laundry by Shelli Segal
Contact: 818-841-1928, www.1928.com

A.B.S. BY ALLEN SCHWARTZ

Founded: 1982; **CEOs:** Allen Schwartz and Armand Marciano

Accessories brands, licenses and classifications: Proprietary brands—A.B.S. by Allen Schwartz evening and day dresses done in-house; jewelry by Carolee; sunwear, readers and belts by Fantas-Eyes; watches by Genesis Time Group; hats and scarves by Roffe Accessories; hosiery by You and Me Legwear; Also, men's shirts, ponchos, shoes, outerwear, Blue Pearl (contemporary sportswear), Allen Schwartz Prive (dresses), Allen B by Allen Schwartz for JCPenney, Essentials by ABS
Contact: 213-895-4400, www.absstyle.com

ACCESSORY EXCHANGE

Founded: 1909;

President & COO: Abraham M. Dweck

Accessories brands, licenses and classifications: Proprietary brands—Active Energy Brands (lifestyle accessories, legwear, hats, bags), Adam & Alix (handbags, small leathersgoods, legwear), Olivia + Joy (handbags)
Licensed brands—Cynthia Rowley (handbags), Dereon (handbags, small leathersgoods), Dream Out Loud (handbags), K-Swiss (bags, legwear, hats), Twiggy LONDON (handbags), U.S. Polo Association and XOXO (handbags, small leathersgoods, luggage), Accessory Street (executive work totes, small leathersgoods) Private label brands—Department store, specialty store and mass merchant retailers (handbags, small leather goods, executive work totes, legwear)
Contact: 212-931-5000

ACCESSORY NETWORK

Founded: 1983; **Chairman & CEO:** Abe Chehebar

Accessories brands, licenses and classifications: Proprietary brands—Kooba, Yak Pak, Ghurka (handbags, luggage, coldweather apparel, fashion accessories)
Contact: 212-842-3000, www.accessorynetwork.com

AMIEE LYNN

Founded: 1993; **Owners:** Michael and Steven Spolansky; **President:** Steven Spolansky

Accessories brands, licenses and classifications: Divisions—29 Palms (scarves and wraps), Amiee Lynn (belts), Fair Weather (coldweather and hats), Gem Bella (jewelry and hair accessories), Lake Shore Drive (belts and jewelry), Modern Heritage (belts), SweetCakes (belts, jewelry and legwear).
Licensed brands—Ellen Tracy (belts), Chinese Laundry (coldweather, scarves, capes, wraps, ruanas, hair and jewelry), Field and Stream (coldweather), Leg Apparel (including Jones New York, Field and Stream, Ellen Tracy, Givenchy and Jessica Simpson legwear, plus Stanley men's legwear)
Contact: 212-268-4747, www.amieelynn.com

AUGUST ACCESSORIES

Founded: 1991; **Owner & President:** Roque Valladares; **VP of Sales and Marketing:** Dan Maravilla
Accessories brands, licenses and classifications: Proprietary brands—August Accessories (hats), HEX (tech accessories).
Licensed brands—Badgley Mischka (hats and wraps), Affliction Men's (watches), Fuzzy Nation (coldweather accessories)
Contact: 212-967-8065, www.augustacc.com

B. ROBINSON

Founded: 1926. Legacie, the Luxury House of B. Robinson, founded 2002
Co-Presidents: Cliff Robinson and Lori Robinson;
EVP of Sales: Ray Franzino

Accessories brands, licenses and classifications: Licensed brands—Cole Haan, Cynthia Rowley, Izod, London Fog, Adrienne Vittadini (all eyewear). Legacie Division: PURE Eyewear®, Judith Leiber Eyewear, Kata Eyewear, Betsey Johnson Eyewear and a partnership for the distribution of David Yurman Eyewear
Contact: 800-221-7176, www.brobinson.com and www.legacie.com

BARSE

Founded: 1986; **Co-Owners:** Michael and Melanie Gobril; **President:** Michael Gobril; **VP of Sales:** Luke Sardello
Accessories brands, licenses and classifications: Proprietary brands—Barse Sterling and Bronzed by Barse (jewelry)
Contact: 800-323-4894, www.barse.com

BCBGMAXAZRIA

Founded: 1989; **Designer, Chairman & CEO:** Max Azria

Accessories brands, licenses and classifications: BCBGMAXAZRIA (belts, hats, handbags, jewelry), BCBGeneration (handbags), Max Azria (belts, hats, footwear, handbags), Hervé Léger by Max Azria (footwear, handbags).

Licenses—BCBGMAXAZRIA optical by ClearVision; BCBGMAXAZRIA watches by Geneva Watch Group; BCBGMAXAZRIA fragrance by New Wave Fragrances; BCBGeneration & BCBGMAXAZRIA footwear by Camuto Group; BCBGeneration jewelry by Trebbiano, Hervé Léger fragrance by Avon
Contact: 323-589-2224, www.bcbg.com

BERKSHIRE FASHIONS INC.

Founded: 1944; **President:** Ike B. Dweck
Accessories brands, licenses and classifications: Marvel (Spider-Man, Thor, Captain America, The Incredible Hulk, Iron Man, Marvel Heroes, Marvel Comics, Marvel Extreme, Marvel HERoes for Women, Wolverine and the X-Men, the Marvel Super Hero Squad and The Avengers); WB (Batman, Green Lantern, Justice League, Superman, Scooby Doo, Super Girl, Bat Girl, Wonder Woman, Thunder Cats, Batman Dark Knight Movie, Hanna Barbera and Looney Tunes); Hasbro (Transformers Movie 3 and Transformers Universe); Cartoon Network (Bakugan), Skatelab, Sesame Street, Thomas the Tank, Olivia, Betty Boop, Glee, Bella Sera, WWE, Nintendo; Sanrio (Hello Kitty and Keroppi), Penguins of Madagascar, School of Rock, Zhu Zhu Pets; Nickelodeon (True Jackson, Teenage Mutant Ninja Turtles, The Last Airbender, Dora the Explorer, Diego, Spongebob Squarepants, Ni Hao Kahlán and Blues Clues)
Contact: 212-221-1542

BETMAR NEW YORK

Founded: 1933; **Vice President, Design and Marketing:** Paula Calvert
Accessories brands, licenses and classifications: Proprietary brands—Betmar New York (contemporary yet classic headwear, handbags, scarves, gloves), Plaza Suite (occasion hats, fascinators)
Contact: 212-981-9900, www.betmarhats.com

BETSEY JOHNSON ACCESSORIES

Founded: 1978; **Parent Company:** Steven Madden, Ltd.; **President, Handbags:** Sloan Tichner; **President, Footwear:** David Rosenfelt; **President, Belts:** Renee Cohen; **President, Coldweather Accessories:** David Seeherman
Accessories brands, licenses and classifications: Betsey Johnson handbags, footwear, belts, coldweather accessories and sunglasses (all in-house).
Licenses—Optical by B. Robinson; sleepwear, intimates, robes and loungewear by Carole Hochman Design Group; jewelry and timepieces by Haskell Jewels; swimwear and coverups by Lunada Bay; fragrance and cosmetics by Inter Parfums; coats, outerwear and jackets by The Levy Group.
Contact: 212-695-5545, www.betseyjohnson.com

BIG BUDDHA

Founded: 2001; **Parent Company:** Steven Madden, Ltd.; **President:** Jeremy Bassan

Accessories brands, licenses and classifications: Proprietary Brand—Big Buddha (handbags, footwear, belts, coldweather accessories and sunglasses)

Contact: 212-857-9580, www.bigbuddha.com

BONNIE J.

Founded: 1987; **Owner & Chairman:** Larry Jonas;

Owner & President: Bonnie Jonas

Bonnie J. will now be designed and manufactured under the roof of Jonas Studio, which is the new collective loft factory of Bonnie, Larry, Rachel and Zachary.

Accessories brands, licenses and classifications:

Proprietary brands—Bonnie J., Bonnie Jonas, Rachel, Rachie, GO-g environmentally conscious product (all jewelry), Zack's (men's accessories)

Contact: 212-695-6384, e-mail info@bonniej.com

BUENO OF CALIFORNIA

Founded: 1979; **CEO:** Joe Pagliaro

Accessories brands, licenses and classifications:

Proprietary brands—Bueno, Great American Leatherworks, PARADOX, Marco Avane, MONDO (handbags)

Contact: 212-695-6011

BUXTON

Founded: 1898; **President & CEO:** Eric Lund

Accessories brands, licenses and classifications:

Proprietary brands—Buxton (accessories and handbags), B Collective (handbags), Dopp (men's travel kits and accessories)

Contact: 413-734-5900, www.buxtonbrands.com, www.b-collective.com

CAPELLI NEW YORK

Founded: 1990; **President & CEO:** George Altirs;

Executive Senior VP & Partner: Mike Altirs

Accessories brands, licenses and classifications:

Private label (fashion accessories, jewelry, hosiery, footwear, rainwear, sleepwear and novelty products)

Contact: 212-684-3344, www.capellinewyork.com

CARLOS BY CARLOS SANTANA

Director of Licensing & Merchandise, River of

Colors: Dan de Serpa; **President, L & Leung**

Design Group: Lisa Nunziata; **SVP GM, Brown Shoe**

Company: Rick Gelbe; **Brand Manager, Dorfman**

Pacific: Victor Cornejo

Accessories brands, licenses and classifications:

Licenses—River of Colors; handbags by L & Leung Design Group; footwear by Brown Shoe Company; hats by Dorfman Pacific

Contact: River of Colors: 415-458-8130 x 232;

L & Leung Design Group: 212-714-0777; Brown Shoe Company: 314-854-3502; Dorfman Pacific: 800-325-4287 or 214-342-0071, www.santana.com

CAROL DAUPLAISE

Founded: 1978; **President:** Carol Dauplaise;

COO: Dan Schuster

Accessories brands, licenses and classifications:

Proprietary brand—Carol Dauplaise (jewelry)

Licensed brand—RUBY RD (jewelry)

Contact: 212-564-7301

CAROLEE

Founded: 1972; **Parent Company:** Brooks Brothers Group; **President:** Joel Fivis; **VP of Sales:** Theresa

Jaeger; **VP of International Sales:** John DeBono;

VP of Marketing: Karen O'Brien; **VP of**

Merchandising and Product Development: Jill Maier

Accessories brands, licenses and classifications:

Proprietary brands—Carolee, Carolee LUX.

Licensed brands—A.B.S. by Allen Schwartz, Adrienne

Vittadini, Chaps by Ralph Lauren, Lauren by Ralph

Lauren, Brooks Brothers, Dereon (all jewelry)

Contact: 203-629-1139, www.carolee.com



CATHERINE STEIN DESIGN

Founded: 1971; **Parent Company:** F.A.F. Incorporated

Vice President of Catherine Stein Division: Sharon

Goldberg; **Vice President of Sales and Marketing:**

Lisa Geardino; **Sales:** Helen Lobel, Donna Bair and

Genny Kaufman; **Design Directors:** Catherine Stein

and Marsha Blye

Accessories brands, licenses and classifications:

Proprietary brands—Catherine Stein, Stein & Blye

(jewelry, private label jewelry and accessories)

Contact: Catherine Stein Design 212-840-1188,

F.A.F. Incorporated 800-949-3311



CEJON

Founded: 1992; **Parent Company:** Steve Madden

Ltd; **President:** David Seeherman

Accessories brands, licenses and classifications:

Proprietary brands—Steve Madden (fashion acces-

sories, coldweather and beachwear), Big Buddha

(fashion accessories, coldweather and sunglasses),

Betsey Johnson (fashion accessories, coldweather

and sunglasses), Cejon, Peace of Cake (children's

accessories)

Licensed brands—Andrew Marc (men's and women's

sunglasses), Marc New York (men's and women's sun-

glasses)

Contact: 212-967-4663, www.cejon.com

CHAN LUU

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Founded: 1996; **President:** Chan Luu; **Chief**

Financial Officer: Dennis Dunn; **VP Sales &**

Marketing: Terry Farley

Accessories brands, licenses and classifications:

Proprietary brand—Chan Luu (jewelry, accessories,

ready-to-wear)

Contact: New York 212-398-3163; Los Angeles

213-624-0856, www.chanluu.com

CHARMANT USA

Founded: 1956; **Owner:** Kaoru Horikawa; **President**

(U.S. division): Harry Aida; **VP of Sales:** Dennis Davis

Director of Specialty Sales: Jean Simone; **Director**

of Product and Marketing: Dee Berghuys

Accessories brands, licenses and classifications:

Proprietary brand—Christian Roth

Licensed brands—Elle, Esprit, Puma, Trussardi

(eyewear and sunwear)

Contact: 800-272-2042, www.charmant-usa.com

CHINESE LAUNDRY

Founded: 1981; **Parent Company:** Cels Enterprises,

Inc.; **President:** Robert Goldman

Accessories brands, licenses and classifications:

Proprietary brands—Chinese Laundry (handbags,

footwear, sunglasses, belts, hosiery, scarves, boot

liners, socks, hats, gloves, hair accessories, cosmetic

bags, umbrellas, fashion jewelry), CL by Laundry,

Dirty Laundry and Little Laundry (footwear), Creative

International (footwear private label).

Licenses—Hosiery, boot liners, socks by Every Toe

Covered & RWS Legwear Group; scarves, hats,

gloves, hair accessories, cosmetic bags, umbrellas,

custom jewelry, belts by Amiee Lynn; handbags by

M. London

Contact: 310-838-2103, www.chineselaundry.com

CIPRIANI

Founded: 1972; **Parent Company:** LF USA

Co-Presidents: Evan Mittman and Jarrod Kahn

Accessories brands, licenses and classifications:

Anne Klein, Calvin Klein, Guess, Jessica Simpson,

Michael Kors, Nine West, Sean John, Vince Camuto,

John Varvatos (belts, coldweather accessories, men's

bags and small leathergoods, men's gifts)

Contact: 212-967-4120, www.ciprianiaccessories.com

COACH

Founded: 1941; **CEO:** Lew Frankfort; **President &**

Executive Creative Director: Reed Krakoff

Accessories brands, licenses and classifications:

Proprietary brand—Coach (handbags, small leather-

goods, scarves, jewelry)

Licenses—Footwear by Jimlar; eyewear by Marchon

(switching to Luxottica in 2012); watches by Movado

Contact: 866-262-2440, www.coach.com

COLE HAAN

Founded: 1928; **Parent Company:** Nike

CEO: Dave McTague

Accessories brands, licenses and classifications:

Proprietary brand—Cole Haan (footwear and acces-

sories).

Licenses—Kids footwear by Synclaire Brands;

sunwear by B. Robinson; optical by ClearVision;

hosiery by Mallory & Church; outerwear by G-III

Apparel Group.

Contact: 800-201-8001, www.colehaan.com



COLLECTION 18

Founded: 1982; **Owner & President:** Drew Pizzo;

VP of Sales: Ron D'Angelo

Accessories brands, licenses and classifications:

Proprietary brands—Collection 18, Made of Me, Never

2 Late, Sol and Mer.

Licensed brands—AK Anne Klein, Jessica Simpson (scarves, wraps, outerwear, hats), Jones New York, Nine West, Vera Scarves. Additional classifications: Beach. **Subsidiary Company:** Accessory Street. Licensed brands—Oscar de la Renta, Nicole Miller. **Contact:** 212-686-8990, www.collectioneighteen.com

COLORS IN OPTICS

Founded: 1976; **Owner & CEO:** Sanford Hutton; **Designer & Vice President:** Rhona Hutton
Accessories brands, licenses and classifications: Proprietary brands—Colors in Optics Original Vintage Collection
Licensed brands—Andrea Jovine, Charriol, Jessica Simpson, Rocawear, Southpole, Steve Madden, Unionbay, AJ Readers, Vince Camuto, Azzaro (all eyewear)
Contact: 212-465-1200

CRIMZON ROSE

Founded: 2001; **Parent Company:** Li & Fung
CEO: Felix A. Porcaro, Jr.; **CFO:** Steve O'Neil; **COO:** Richard M. Almeida; **Executive VP:** Phil Frankenbergh
Accessories brands, licenses and classifications: Jennifer Lopez, Daisy Fuentes, Sofia Vergara, French Connection, Rachel Zoë, Carlos Falchi, Erica Lyons, Disney, Hello Kitty (all jewelry)
Contact: 401-461-5900, www.crimzonrose.com

CRISLU

Founded: 1961; **President:** Bryan Crisfield
Accessories brands, licenses and classifications: Crislu (bridge, CZ jewelry, freshwater pearls), Miss Crislu (bridge, CZ jewelry)
Contact: 310-322-3444, www.crislu.com

DANECRAFT

Founded: 1934; **Owner:** Victor Primavera; **President:** Bob Soltys; **National Sales Manager:** Jerry Sestric
Accessories brands, licenses and classifications: Proprietary brands—Danecraft, Primavera, Silver 100 by Danecraft (all jewelry)
Contact: 401-941-7700, www.danecraft.com



DML MARKETING GROUP

Founded: 1984; **CEO:** Mark Hierbaum; **President:** Barbara Russillo; **VP Production:** Susie Koo, April Edwards, Nubia Ramirez; **VP Design:** Janice Striegel
Accessories brands, licenses and classifications: Proprietary brands—Active Ingredients Sport Socks, Finishing Touches by Legale (socks, tights, slipper socks), Legale Organic Cotton Socks, Legale Pillow Sole Socks, Legale Plush Lined Tights, Leggings and Socks, Legale Socks, OTK, Boot Toppers, Tights, Leggings and Slippers, Legale Toe-tally Kids Socks and Tights.
Licensed brands—Adrienne Landau Legwear Collection, Laura Ashley Collection (socks, tights, slipper socks)
Contact: 212-714-2010, Barbara@dmlsocks.com

DOONEY & BOURKE

Founded: 1975; **Owner & President:** H. Peter Dooney
Accessories brands, licenses and classifications: Dooney & Bourke (handbags, small leathergoods, luggage and accessories)
Contact: 203-853-7515, www.dooney.com



DORFMAN PACIFIC

Founded: 1921; **President & CEO:** Douglas Highsmith; **Executive VP of Sales:** Scott Starnes
SVP of Merchandise and Marketing: Todd Gardner
Accessories brands, licenses and classifications: Proprietary brands—Scala, Callanan Millinery, Callanan Resort and Legacy, Cappelli Straworld, Tropical Trends, DPC, DPC1921, Hi Dee Ho. Licenses—Stetson Cloth Hats & Caps, Christys', Indiana Jones, Tommy Bahama, Panama Jack, Carlos by Carlos Santana, Blue Chair Bay by Kenny Chesney, ETSIS Hats, Frank Sinatra Headwear, Woolrich, Discovery Expedition, Stacy Adams, Mossy Oak, John Deere (headwear—straw, cloth, felt, handbags and winter accessories)
Contact: 800-367-3626, www.dorfman-pacific.com

E. GLUCK CORPORATION

Founded: 1956; **Chairman & CEO:** Eugen Gluck; **Senior Vice Presidents:** Mark Odenheimer, Michael Feagan, Jerry Dikowitz and Drew Borrello; **Vice President:** Rob Robertaccio
Accessories brands, licenses and classifications: Proprietary brands—Armitron, Sprout
Licensed brands—AK Anne Klein, Anne Klein New York, Badgley Mischka, Nine West (all watches)
Contact: 718-784-0700



ECHO DESIGN GROUP

Founded: 1923; **Owners:** Dorothy, Steven and Lynn Roberts
Accessories brands, licenses and classifications: Proprietary brands—Echo (scarves, wraps, hats, gloves, coldweather accessories, rainwear, swim, beachwear, outerwear and handbags)
Licensed brands—Polo (scarves, coldweather accessories, gloves and hats), Lauren by Ralph Lauren (scarves, wraps, gloves, hats and coldweather accessories), Chaps (men's and women's coldweather accessories), American Living (women's coldweather accessories)
Contact: 212-686-8771 or 800-331-ECHO, www.echodesign.com

ED HARDY

Founded: 2004; **Founder:** Don Ed Hardy; **Parent Company:** Iconix Brand Group
Accessories brands, licenses and classifications: Ed Hardy Bags by California Bag Company, Ed Hardy Belts by Vogue Trimmings, Ed Hardy Eyewear by Revolution Eyewear, Ed Hardy Watches by Tattoo Watches.
Contact: 212-730-0300, www.edhardyshop.com

ERICA LYONS

Founded: 1989; **Parent Company:** Crimzon Rose
President/Creative Director: Susan Lyons
Accessories brands, licenses and classifications: Proprietary brand—Erica Lyons (jewelry)
Contact: 800-619-6588; loriporcaro@crimzonrose.com, www.ericalyons.com

ETIENNE AIGNER/TREBBIANNO

Founded: 1959 / 1997;
Parent Company: Trebbiano LLC
President: Terry McCormick; **Owner:** Tony Cheng; **PR & Marketing Manager:** Ashley Lane

Accessories brands, licenses and classifications: Proprietary brand—Etienne Aigner (jewelry, handbags, wallets created in-house; footwear by Brown Shoe, sunglasses by Fantas-Eyes, gloves by Glove International).
Licensed brands—BCBGeneration (jewelry); Jessica Simpson (jewelry); Kensiegirl (handbags); Nicole by Nicole Miller (handbags); Nicole Miller Collection (handbags); Via Spiga (handbags); Franco Sarto (handbags), Vince Camuto (jewelry).
Contact: 212-868-2770, www.etienneaigner.com

FANTAS-EYES

Founded: 1989; **Licensing, Marketing and PR:** Anya Wiebke
Accessories brands, licenses and classifications: Proprietary brand—Fantas-Eyes (sunglasses, readers and belts)
Licensed brands—A.B.S. by Allen Schwartz (sunglasses, readers and belts), XOXO (sunglasses and belts), US Polo Assn. (sunglasses), Etienne Aigner (sunglasses and readers), Rampage (belts), Airwalk (sunglasses), Hot Kiss (sunglasses and belts)
Contact: 212-997-4433, www.fantas-eyes.com

FOSSIL

Founded: 1984; **Chairman & CEO:** Kosta Kartsotis; **Executive VP, CFO & Treasurer:** Mike Kovar; **Vice Chairman:** Mark Quick **Executive VP:** Livio Galanti; **President, Retail Division:** Jennifer Pritchard; **Executive VP of HR:** Darren Hart
Accessories brands, licenses and classifications: Proprietary brands—Fossil (fashion watches, sunglasses, women's handbags, belts, small leathergoods, men's bags, belts, small leathergoods, jewelry, soft accessories (scarves, hats, gloves, etc.), shoes and clothing; Michele watches, Relic, Zodiac, Watch Station (retail stores and web)
Licensed brands—Adidas Performance and Heritage Timepieces, AX Timepieces, Burberry Timepieces, Diesel Timepieces and Jewelry, DKNY Timepieces and Jewelry, Emporio Armani Timepieces and Jewelry, Marc by Marc Jacobs Timepieces, MICHAEL Michael Kors Timepieces and Jewelry, Starck with Fossil Timepieces
Contact: 800-449-3056, www.fossil.com

FOWNES BROS

Founded: 1777; **President:** Thomas S. Gluckman; **President of Sales Division:** Christopher Giattino
Accessories brands, licenses and classifications: Proprietary brand—Fownes, Touchpoint, Lobers (all coldweather)
Licensed Brands—UGG Australia, Tommy Hilfinger, Andrew Marc and Marc New York, Nautica (all coldweather)
Contact: 212-683-0150

FUTAI UMBRELLAS

Founded: 1953; **Owner:** T.F. Chen; **Vice President of Sales:** Richard Spindler
Accessories brands, licenses and classifications: Proprietary brands—Leighton, Rainkist, Leighton Golf, ECO Friendly Umbrellas
Licensed brands—Adrienne Landau, Joseph Abboud, MTA—New York Subway, CTA—Chicago Transit (all umbrellas)
Contact: 800-858-2535, www.leightonumbrellas.com

GENEVA: A BINDA COMPANY

Founded: 1975; **Parent Company:** The Binda Group
President & CEO: Jeff Gregg; **President of Sales:** Gary Bollinger
Accessories brands, licenses and classifications: Proprietary brands—Breil, Freestyle (watches).
Licensed brands—BCBGMAXAZRIA, Betsy Johnson, D&G, Kenneth Cole New York, Moschino Cheap and Chic, Tommy Bahama, Tommy Bahama Relax, Ted

Baker London, Speedo (all watches)
Contact: 212-221-1177, www.genevawatchgroup.com

GOLD TOE MORETZ

Founded: 1919; **President and CEO:** Steve Lineberger; **CIO (Chief Innovation Officer):** John Moretz

Accessories brands, licenses and classifications:
 Proprietary brands—A Gold Toe Brand, All Pro, Gold Toe Socks and Underwear (department stores), Auro, Powersox, Silvertoe (Sears)
 Licensed brands—New Balance, Under Armour
Contact: 828-464-0751, www.goldtoe.com

GRANDOE

Founded: 1897; **President & CEO:** Eric Friedman
Accessories brands, licenses and classifications:
 Proprietary brands—Grandoe (dress, casual gloves, ski, outdoor gloves and coldweather accessories), Stick IT (snowboard gloves and lifestyle t-shirts and accessories), Ciré by Grandoe (dress and casual gloves for specialty stores), Smart Dogs (slippers and sandals)
 Licensed brand—Hush Puppies (slippers and gloves)
Contact: 800-472-6363, www.grandoe.com

GUESS

GUESS

Founded: 1981; **Founders:** Paul Marciano and Maurice Marciano

Accessories licenses and classifications:
 Proprietary brand—GUESS. Jewelry for global distribution created in-house.
 Licenses—Eyewear by Viva International Group; handbags, small leathergoods and luggage by Signal Products; jewelry by K&M/Vendome USA; men's jewelry and small leathergoods by Swank; footwear by Marc Fisher; GUESS & GC watches by Sequel International; belts by Cipriani; children's footwear by BBC International LLC; fragrance by Coty; outerwear by G-III.
Contact: 800-22-GUESS; www.guess.com

HANES BRANDS INC.

Founded: 1901; **Key Principal, Director and General Manager of Hosiery:** Angela Hawkins
Accessories brands, licenses and classifications:
 Proprietary brands—Hanes and L'EGgs
 Licenses—Donna Karan, DKNY (hosiery and legwear)
Contact: 800-206-9196, www.hanesbrands.com

HASKELL JEWELS HASKELL TIMEPIECES

Founded: 1990; **Owners:** Frank, Linda, Brett and Gabrielle Fialkoff; **President:** Steve Johns
Accessories brands, licenses and classifications:
 Proprietary brands—Miriam Haskell, Robert Lee Morris, M. Haskell, MW Samara (jewelry)
 Licensed brands—Betsey Johnson Jewelry, Kenneth Cole Jewelry, Betsey Johnson Watches
Contact: 212-764-3332, www.miriamhaskell.com



HOBO

Founded: 1991; **Co-Founder & Chief Executive Officer:** David Brewer; **Co-Founder & Chief Visionary Officer:** Koren Ray
Accessories brands, licenses and classifications:
 Proprietary brands—Hobo (handbags and small leathergoods), Urban Oxide (handbags)

Licensed brands—Polo, Ralph Lauren, Lauren (all legwear and hosiery)
Contact: 800-277-4626, www.hobowholesale.com, www.hobobags.com

HOT SOX

HOT SOX

Founded: 1971; **Parent Company:** Renfro Corp.
Chief Creative Officer: Gary Wolkowitz
Accessories brands, licenses and classifications:
 Proprietary brand—Hot Sox
 Licensed brands—Polo, Ralph Lauren, Lauren (legwear and hosiery)
Contact: 212-957-2000, www.hotsox.com

HUE

Founded: 1978; **Parent Company:** Kayser-Roth
CEO: Kevin Toomey; **Executive Vice President & General Manager:** Julia C. Townsend; **VP of Sales:** Molly Mott
Accessories brands, licenses and classifications:
 Proprietary brand—HUE (legwear and legwear accessories, footwear and intimates)
Contact: 212-613-4517, www.hue.com



ICON EYEWEAR

Founded: 1987; **Owners:** Mike and Julie Chang;
President: Bruce Bartley; **Executive Vice President of Department Store, Specialty and Off Price Divisions:** Joe Massa; **Executive Vice President of Department Store, Mid Tier, Mass, and Sporting Goods Divisions:** Mike Cotton
Accessories brands, licenses and classifications:
 Proprietary brands—Icon Eyewear, Precision Eyewear, KoolKritters, My Couture, I Design, I Performance (sunglasses and readers)
 Licensed brands—Franco Sarto, Naturalizer, Dickies, Sag Harbor, Borghese, USA Today (all sunglasses and readers), Vigoss, AND1, AVIA, Zoo York, Dollhouse (all sunglasses)
Contact: 201-330-9333, www.iconeyewear.com

ICONIX BRAND GROUP

Founded: 2005 (Formerly Candie's, Inc.); **Chairman & CEO:** Neil Cole; **Chief Merchandising Officer:** Lanie List; **Chief Operating Officer:** Yehuda Schmidman; **Chief Marketing Officer:** Dari Marder
Accessories brands, licenses and classifications:
 Candie's, Bongo, Badgley Mischka, Joe Boxer, Rampage, MUDD, London Fog, Mossimo, Ocean Pacific, Danskin, Rocawear, Cannon, Fieldcrest, Charisma, Royal Velvet, Waverly, Starter, Ed Hardy, Material Girl and Peanuts (sunwear, hosiery, hats, scarves, cold weather, rainwear and umbrellas). Iconix also owns an interest in the Artful Dodger, Ecco, Marc Ecko and Zoo York.
Contact: 212-730-0030, www.iconixbrand.com

INGE CHRISTOPHER

Founded: 1986; **Owner & President:** Inge Hendromartono; **Executive Vice President:** Christopher Senn
Accessories brands, licenses and classifications:
 Proprietary brands—Inge Christopher (handbags), Whiting & Davis (handbags and small leathergoods)

Contact: 212-564-1151 or 415-457-2595, www.ingechristopher.com or www.whitinganddavis-bags.com

JESSICA SIMPSON

Founded: 2005; **Parent Company:** Camuto Group
Owner: Vince Camuto
Accessories brands, licenses and classifications:
 Proprietary brand—Jessica Simpson. Footwear done in-house by Camuto Group
 Licenses—Eyewear by Colors in Optical; handbags, small leathergoods and jewelry by Trebbiano; belts by Cipriani; scarves, hats, wraps by Collection 18; slippers by R&S Sales; coldweather and belts by Cipriani; fine diamond jewelry by Firestar Diamond; legwear by Amiee Lynn; luggage by Olivet; outerwear and tween coats by Fleet Street; swim by Red Carter; perfume by Parlux; dresses by Gill; intimates by Vandale; jeanswear, sportswear and tween apparel by Jones Group; tween footwear by Stride Rite
Contact: 203-413-6500, www.jessicasimpsoncollection.com

THE JONES GROUP

Founded: 1975; **President and CEO:** Wes Card;
CEO Branded Businesses: Richard Dickson
Accessories brands, licenses and classifications:
AK Anne Klein division: AK Anne Klein (handbags and jewelry in-house); Anne Klein New York, AK Anne Klein. Licenses—scarves and coldweather accessories by Collection 18; watches by E. Gluck Corp.; sunglasses and optical eyewear by Luxottica Group; belts by Cipriani; legwear by Leg Resource; luggage by Randa Luggage.
Jones New York division: Proprietary brand—Jones New York. Licenses—scarves/wraps by Collection 18; sunglasses by Riviera; optical eyewear by Rem Eyewear, hosiery and legwear by Leg Apparel.
 Licensed brands—I.e.I. (handbags, belts by Betesh Group; sunglasses by Riviera; hats/hair accessories, scarves, cold weather by Concept One; optical eyewear by Allure; footwear by Steve Madden; legwear by KB Socks).
Jones Jewelry Group: Group President, Jewelry: Fran Lukas.
 Proprietary jewelry brands—Jones New York, Nine West, Nine West Vintage America Collection, AK Anne Klein, Rachel Rachel Roy, Judith Jack, L.E.I., Napier, Nine & Co (all jewelry)
 Licensed brands—Bijoux Givenchy licensee of Givenchy Paris (jewelry)
Contact: 917-229-2743



K. BELL

Founded: 1979, purchased by Renfro Corporation in December 2010; **COO:** Greg Matson; **Chief Design Officer:** Karen Bell
Accessories brands, licenses and classifications:
 Proprietary brands—K. Bell, K. Bell Sport, K. Bell Juniors, K. Bell TOO, Socktrends, Socktacular, Socks with Thoughts.
 Licensed brands—Laurel Burch, The Girls (all legwear)
Contact: 310-670-3235, www.kbellsocks.com

KENNETH COLE

Kenneth Cole New York Founded: 1988; **Kenneth Cole Reaction Founded:** 1992; **Kenneth Cole New**

York President of Retail: Carol Massoni; **Kenneth Cole President of Wholesale:** Chris Nakatani; **Kenneth Cole Reaction President of Handbags and Small Leathergoods, Westport:** Kevin Ross
Accessories brands, licenses and classifications: Proprietary brands—Kenneth Cole New York and Kenneth Cole Reaction

Licenses—Eyewear by Marcolin Group; handbags, small leathergoods, cosmetic bags, belts by Mundi Westport.

Contact: 800-KEN-COLE, www.kennethcole.com

KENNETH JAY LANE

Founded: 1962; **Executive Vice President:** Chris Sheppard

Accessories brands, licenses and classifications: Proprietary brand—Kenneth Jay Lane (fashion jewelry).

Licenses—CZ collection by Jardin and fine jewelry by P2F Holding

Contact: 212-868-1780 or 877-953-5264; www.kennethjaylor.com

KENSIE

Founded: 1994; **Parent company:** Liz Claiborne
President and CEO: Eric Karls

Accessories brands, licenses and classifications: Proprietary brand—Kensie and Kensiegirl

Licenses—Jewelry by Liz Claiborne; eyewear by Kenmark Optical; handbags by Trebbiano; footwear by Camuto Group

Contact: 604-522-1988, www.kensie.com

KIPLING

Founded: 1987; **Parent Company:** VF Corp.

President: Julie Dimperio; **VP of Sales:** Claire Borda

Accessories brands, licenses and classifications: Proprietary brand—Kipling (handbags, accessories and luggage)

Contact: 212-841-7215, www.kipling-usa.com

LA REGALE

Founded: 1954; **President:** Robert Shamah;
Vice President: Albert Shamah

Accessories brands, licenses and classifications: Proprietary brands—La Regale, Zoe Adams (all handbags)

Contact: 212-279-8360, info@laregale.com, www.laregale.com

LESPOrtsac

Founded: 1974 (now operated by Itochu Prominent)

Accessories brands, licenses and classifications: Proprietary brands—LeSportsac, LeSportsac Men's, Artist in Residence for LeSportsac, Platinum Collection, Baby Collection (all handbags and luggage)

Contact: 877-397-6597; www.lesportsac.com

LF USA

Founded: 2005; **President:** Rick Darling;

Group President Fashion Accessories & Home: Robin Marino

Accessories brands, licenses and classifications: Handbags: B. Makowsky, Kathy Van Zeeland, Tignanello, Tyler Rodan, Lily Bloom, Rosetti, American Living, Chaps/Elle, Gia Milani/Genna de Rossi.

Small Leathergoods and Coldweather Accessories: John Varvatos, Lacoste, Michael Kors, Kenneth Cole, Calvin Klein, J. Crew, G by Guess, Banana Republic, 7 for all Mankind, Marciano, Misono, Payless, Nine West, Anne Klein, Vince Camuto, Kathy Van Zeeland, XOxO, Jessica Simpson. Ellen Tracy (handbags, small leathergoods, belts, coldweather), Sofia Vergara for Kmart (apparel and accessories), House of Dereon

and Miss Tina (apparel and accessories), Skechers Fitness (performance accessories), Jennifer Lopez Collection, Marc Anthony Collection for Kohl's (apparel and accessories), UK Style by French Connection UK for Sears (apparel and accessories), Rachel Zoe Collection (apparel and accessories).

Contact: 212-810-4660

LIZ CLAIBORNE

Founded: 1976; **CEO:** William L. McComb

Accessories brands, licenses and classifications:

Proprietary brands—Juicy Couture, kate spade new york, Lucky Brand and Mexx, the Monet family of brands (Marvella, Monet, Trifari), Kensie, Kensiegirl, Mac & Jac (jewelry, handbags and fashion accessories).

Licensed brands—DKNY® Jeans and DKNY® Active brands. Liz Claiborne and Claiborne brands are exclusive to JCPenney; Liz Claiborne New York is designed by Isaac Mizrahi and available at QVC. Dana Buchman is sold at Kohl's.

Contact: 212-626-5200, www.lizclaiborneinc.com

LUXOTTICA

Founded: 1961; **Founder (global):** Leonardo Del

Vecchio; **CEO:** Andrea Guerra; **President of**

Luxottica Wholesale NA: Andrea Dorigo; **Senior VP of Sales U.S.:** Holly Rush; **VP of Marketing U.S.:**

Milena Cavicchioli

Accessories brands, licenses and classifications:

Proprietary brands—Ray-Ban, Oakley, Persol, Arnette, Eye Safety Systems, K&L, Luxottica, Mosley Tribes, Oliver Peoples, Revo, Sferoflex, Vogue (premium fashion, luxury and sports eyewear)

Licensed brands—Anne Klein, Brooks Brothers, Bvlgari, Burberry, Chanel, Coach, Dolce & Gabbana, D&G, Donna Karan, DKNY, Fox, Miu Miu, Paul Smith, Polo Ralph Lauren, Chaps, Polo, Ralph, Ralph Lauren, Prada, Stella McCartney, Tiffany & Co., Tory Burch, Versace, Versus (eyewear)

Contact: 800-422-2020, www.luxottica.com

MARCHON

Founded: 1983; **President & CEO Marchon:**

Claudio Gottardi

Accessories brands, licenses and classifications:

Licensed brands—Calvin Klein Collection, ck Calvin Klein, Coach, Diane von Furstenberg, Emilio Pucci, Fendi, Jil Sander, Karl Lagerfeld, Lacoste, Michael Kors, Nautica, Nike, Salvatore Ferragamo, Sean John, Valentino (all eyewear)

Contact: 631-755-2020, www.marchon.com

MARCOLIN GROUP

Founded: 1961; **Managing Director & CEO:** Massimo

Saracchi; **CEO, Style & Licensing:** Maurizio Marcolin;

CEO Marcolin USA: Fabrizio Gamberini; **VP of Sales:** Riccardo Cadorin; **Vice Chairman:** Vito Varvaro

Accessories brands, licenses and classifications:

Proprietary brands—Marcolin, National (all eyewear). Licensed brands—Tom Ford Eyewear, Swarovski, Diesel Eyewear, Cover Girl, Dquared2, John Galliano, Kenneth Cole New York, Kenneth Cole Reaction, Montblanc, Roberto Cavalli, Just Cavalli, Timberland, TOD'S, Miss Sixty, Ferrari, Replay Eyes (all eyewear)

Contact: 800-527-9265, www.marcolin.com or www.marcolinus.com

MICHAEL KORS

Founded: 1981; **Designer & Honorary Chairman:**

Michael Kors; **Co-Chairmen:** Lawrence Stroll and

Silas Chou; **CEO:** John Idol; **President of**

Accessories: Anna Bakst

Accessories brands, licenses and classifications:

Proprietary brands—Michael Kors, KORS Michael Kors, MICHAEL Michael Kors (handbags, small leathergoods, footwear, belts; watches and jewelry by Fossil; eyewear by Marchon)

Contact: 212-201-8100, www.michaelkors.com

MONDANI

Founded: 1996; **President:** Steven Hedaya

Accessories brands, licenses and classifications:

Proprietary brand—Mondani

Licensed brands—Z Spoke Zac Posen (handbags and accessories), Ivanka Trump (handbags and accessories), London Fog (handbags)

Contact: 212-244-0880 or 800-847-0072; www.mondani.com

MOVADO

Founded: 1881; **Chairman, President & CEO,**

Movado Group Inc.: Efraim Grinberg **President,**

Movado and ESQ by Movado Americas:

Alan Chinich

Accessories brands, licenses and classifications:

Coach Watches, Concord, Ebel, ESQ by Movado, Hugo Boss Watches, Juicy Couture Timepieces, Lacoste Watches, Movado, Tommy Hilfler Watches (all watches)

Contact: 800-810-2311, www.movado.com

MUNDI WESTPORT GROUP

Founded: 1969; **President:** Kevin Ross; **Owner:**

Richard Florin; **VP of Sales:** John Florin

Accessories brands, licenses and classifications:

Proprietary brands—Mundi, Stella & Max (handbags), Blush (cosmetic bags)

Licensed brands—Kenneth Cole (handbags, small leathergoods, cosmetic bags, belts), Tylie Malibu (handbags), Fuzzy Nation (pet accessories), Sag Harbor (handbags and small leathergoods)

Contact: 212-779-5900, www.mundiwestport.com

NEW YORK ACCESSORY GROUP

Founded: 1919; **Owner & President:** Isaac Shalom;

VP of Sales: Joseph Tawil

Accessories brands, licenses and classifications:

Proprietary brands—Ahava (skincare products), Axxents (fashion accessories and handbags), Smart Set (handbags, scarves, headwear and coldweather accessories).

Licensed brands—Caribbean Joe (handbags),

American Tourister (handbags), Pierre Cardin (handbags, scarves, headwear, coldweather and gift accessories), XOxO (coldweather, headwear and neckwear), Finger Logic (touch gloves).

Contact: 212-532-7911

NINE WEST ACCESSORIES

Founded: 1995; **Parent Company:** The Jones Group

CEO: Wes Card/Richard Dickson; **Group President**

of Footwear: Rick Paterno; **Group President of Jones**

Jewelry Group: Fran Lukas; **Group President of**

Accessories: Dina Battipaglia

Accessories brands, licenses and classifications:

Proprietary brands—Nine West, Nine & Co (jewelry and handbags), Rachel Rachel Roy (handbags and jewelry), AK Anne Klein (handbags and jewelry), Rafe (handbags)

Nine West Licenses—Belts and coldweather accessories by Cipriani; scarves and wraps by Collection 18; watches by E. Gluck Corp; sunglasses and hats by Riviera; legwear by Royce Hosiery; optical eyewear by Sáfilo Group, Fragrance by Inter Parfums, Sneakers by Philip Simon Brands Group

Contact: 917-229-2743; www.ninewest.com

PRIME ART & JEWEL / PAJ, INC.

Founded: 1976; **President:** Felix Chen
Accessories brands, licenses and classifications:
 Proprietary brands—PAJ Inc., Prime Art & Jewel (jewelry), ELLE Time & Jewelry
Contact: 888-507-3553, www.ellejewelry.com

RG BARRY CORPORATION

Founded: 1947; **President & CEO:** Greg A. Tunney;
Footwear Business Unit President: Nancy Coons
Senior VP of Sales: Greg A. Ackard; **baggallini®**
Business Unit President: Dennis Eckols
Vice President of Sales: Terie Bradley; **Foot Petals®**
Business Unit President: Tina Aldatz; **Vice President of Sales:** Margie Floris
Accessories brands, licenses and classifications:
 Proprietary accessories footwear—Angel Treads®, Dearfoams®, DF by Dearfoams (TM), DF Sport®, Terrasoles®, Utopia by Dearfoams (TM). Proprietary handbags, tote bags and travel products—baggallini® and Le Bagg (TM). Proprietary foot and shoe care products—Foot Petals®, Fab Feet®, Glamour Toez®, Heavenly Heelz® and Killer Kushionz®.
 Licensed accessories footwear—Levi's® brand slippers and sandals. **Contact:** 800-848-7560, www.rgbarry.com, www.dearfoams.com, www.baggallini.com, www.footpetals.com

R.J. GRAZIANO

Founded: 1975; **President:** R.J. Graziano;
Sales Manager: Wendy Converse
Accessories brands, licenses and classifications:
 Proprietary brands—R.J. Graziano (jewelry)
Contact: 212-685-3737, www.rjgraziano.com, wendy@rjgraziano.com

R&S SALES

Founded: 1980; **Co-Owner, President & CEO:** Steven Podhaizer; **Co-Owner & President:** Alan Rosenberg; **Co-Owner & President:** Arthur Shapiro
Accessories brands, licenses and classifications:
 Proprietary brands—Fluffer Scuffers, R&S International.
 Licensed brands—Easy Spirit, Rockport Men, Rockport Women, Chaps, Jessica Simpson (slippers)
Contact: 212-869-4466

REBECCA MINKOFF

Founded: 2005 **Co-Founders:** Rebecca Minkoff, Uri Minkoff
Accessories brands, licenses and classifications:
 Proprietary brands—Rebecca Minkoff (handbags, small leathersgoods, footwear, bracelets, belts, ready-to-wear), R&Em (non-leather handbags), Ben Minkoff (men's accessories)
Contact: 212-677-7829 x 228; www.rebeccaminkoff.com

ROBERT ROSE

Founded: 1946; **Co-Owners:** Ron Rose, Gary Rose
Accessories brands, licenses and classifications:
 Proprietary brand—Robert Rose
 Licensed brand—Gladys Knight (jewelry)
Contact: 212-889-4166, www.robertrose.com, www.gladysknightjewelry.com

ROMA INDUSTRIES

Founded: Parent entity established 1905
CEO: Paul Horowitz; **President:** Joel Jacobs;
Senior Vice President: Paul Aglietti; **Director of Key Account Sales:** Serena Holzberg; **Senior Sales Executive:** Pamela Rodriguez; **Special Accounts Manager:** Jacquie Stoker; **Creative Director:** Marissa Gaster

Accessories brands, licenses and classifications:
 Proprietary brand—WCM New York (belts and small leathersgoods).
 Licensed brands—Nicole Miller, Via Spiga (men's and ladies belts)
Contact: 212-268-0723, www.romaindustries.com

ROSETTI

Founded: 1994; **Parent Company:** LF USA
President: Jane Thompson
Accessories brands, licenses and classifications:
 Proprietary brands—Rosetti, Lily Bloom, Sparrow True, Genna de Rossi
 Licensed brands—Chaps, American Living (handbags and accessories)
Contact: 212-279-3470

SÀFILO GROUP SUNSIGHTS BY SÀFILO USA

Founded: 1934; **CEO:** Roberto Vedovotto; **COO of Sàfilo, Americas:** Ross Brownlee
Senior Vice President of Sales: Mark Ugenti
Accessories brands, licenses and classifications:
 Proprietary brand—Carrera (sunwear).
 Licensed brands sold in the U.S.—Alexander McQueen, Armani Exchange, Balenciaga, Banana Republic, Boss Hugo Boss, Boss Orange, Bottega Veneta, Claiborne, Dior, Dior Homme, Emporio Armani, Giorgio Armani, Gucci, Jimmy Choo, Juicy Couture, Kate Spade, Marc by Marc Jacobs, Marc Jacobs, MaxMara, Tommy Hilfiger, Valentino (license expires 12/31/11), Yves Saint Laurent (all sunwear)
Contact: 212-736-5090, www.safilousa.com



THE SAK BRAND GROUP

Founded: 1989; **CEO & Co-Founder:** Mark Talucci; **President & Co-Founder:** Todd Elliott
Accessories brands, licenses and classifications:
 Proprietary brands—The Sak and sakroots (handbags, footwear, hats and scarves), Elliott Lucca (handbags and footwear), Lina (handbags)
Contact: 212-329-4500, www.thesak.com

SASHA

Founded: 1980; **Owner & President:** Errol Devii
Accessories brands, licenses and classifications:
 Proprietary brands—Sasha (daytime and special occasion handbags), Sashu (footwear), CEM (special occasion handbags), Stephanie Nicole (daytime fashionable handbags), DiViaggio (lifestyle and travel bags).
 Licensed brands—Beverly Hills Polo Club (casual handbags, purse accessories and ladies shoes), Dollhouse (casual handbags, special occasion handbags and purse accessories)
Contact: 212-268-4000, www.sashabags.com



SKAGEN DENMARK

SKAGEN DESIGNS
Founded: 1987; **Founders, Owners & Presidents:** Charlotte and Henrik Jorst; **Group Managing Director:** Steen Albrechtslund; **Group Marketing Director:** Carmen Negra

Accessories brands, licenses and classifications:
 Proprietary brands—Skagen Designs (watches, jewelry, clocks and sunglasses), Skagen Denmark®—White Label (watches), Skagen Denmark®—Black Label (watches), Grenen Denmark (watches)
Contact: 775-850-5500, www.skagen.com

STEPHAN & CO.

Founded: 1990; **CEO:** Stephan Rubin
Accessories brands, licenses and classifications:
 All The Rage, Stephan & Co. (jewelry)
Contact: 212-481-3888 ext. 11, www.alltherageonline.com

STEVE MADDEN ACCESSORIES

Founded: 1995; **Design Chief:** Steve Madden;
President Steve Madden, Steven by Steve Maden, Betsey Johnson and Betseyville Handbags: Sloan Tichner; **President, Belts:** Renee Cohen; **President, Big Buddha:** Jeremy Bassan; **President, Madden Zone:** Larry Zakarin; **President, Coldweather Accessories:** David Seeherman
Accessories brands, licenses and classifications:
 Proprietary brands—Steve Madden, Steven by Steve Madden, Madden Girl, Big Buddha, Betsey Johnson, Betseyville and Cejon (footwear, handbags, belts, sunwear, fashion accessories and coldweather)
 Licensed brands—Olsenboye (handbags, belts and small leathersgoods); Daisy Fuentes (handbags).
Contact: 212-695-5545, www.stevemadden.com, www.bigbuddha.com



STONE MOUNTAIN ACCESSORIES

Founded: 1978; **President:** Kenneth Orr
Accessories brands, licenses and classifications:
 Proprietary brands—Stone Mountain, Stone and Co., Stone NY, Allison Scott, SMA Design, Stonz
 Licensed brands—Liz Lange Maternity Bags and Handbags, Completely Me by Liz Lange Handbags (all handbags)
Contact: 212-563-2500, www.stonebags.com

STYLEMARK

Founded: Under current management since 1983
CEO: Mark Ascik; **Senior VP of Purchasing:** Steve Ascik; **EVP, Marketing:** David Vander Schaaf
Accessories brands, licenses and classifications:
 Lantis Division—Dockers, Hilary Duff, Solargenics, X Games, Disney, Marvel, Essence (optical frames, readers and sunwear); Riviera Trading—Riviera, Daisy Fuentes, Jones New York, Nine & Company, Nine West, Disney, Hello Kitty (sunglasses and hair accessories), Joseph Abboud, Reebok, Geoffrey Beene, Columbia (sunglasses); StyleScience/Personal Optics—StyleScience, Personal Optics, Reebok, Extreme Optiks, Good Housekeeping, Just Add Kids, Disney, Marvel, Columbia (sunglasses), Panama Jack, Revlon, Gloria Vanderbilt (sunglasses), X-Games, Essence, Barbie, Seventeen, Nascar (eyewear & readers), Transformers, Nickelodeon; Polaroid Eyewear U.S.A.—Polaroid Eyewear, SunMates, Xoor (all sunwear)
Contact: StyleScience/Personal Optics: 386-673-4966; Lantis: 212-561-7500; Riviera Trading: 212-949-9000; Polaroid Eyewear USA: 386-673-4966, www.stylemark.net

TOP 100 2011 ACCESSORIES BRANDS & PLAYERS

SWAROVSKI NORTH AMERICA LIMITED CONSUMER GOODS BUSINESS

Founded: 1895; **Vice President, Operations, Consumer Goods Business:** Wayne Page

Accessories brands, licenses and classifications: Proprietary brand—Swarovski (jewelry, sunglasses, watches, handbags and small leathergoods)

Contact: 800-426-3088, www.swarovski.com

ROLFS®

TANDY BRANDS

Founded: 1919 as TexTan Welhausen; acquired by Tandy Corp. in 1956; became Tandy Brands in 1988

President, CEO, Chairman: Rod McGeachy

Accessories brands, licenses and classifications:

Proprietary brands—Canterbury, Amity, Rolf's, Canterbury Golf, Glenayr Golf, Surplus

Licensed brands—Miss Me, Tahari, Wolverine, Haggard, Bone Collector, Dockers Womens, Eileen West, Totes and Eddie Bauer (belts, small leathergoods and gifts)

Contact: 214-519-5200, www.tandybrands.com

TIMEX GROUP B.V.

Founded: 1854; **President & CEO:** Gary Cohen

Accessories brands, licenses and classifications:

Proprietary brands—Marc Ecco, Timex, Timex Expedition, Opex. Trademarked proprietary technology: Indiglo

Licensed brands—Guess, GC, Timex Ironman, Nautica, Salvatore Ferragamo Timepieces, Valentino Timeless, Versus (all watches), Versace (watches and jewelry).

Contact: 203-346-5000, www.timexgroup.com

TOTES ISOTONER CORP.

Founded: 1961; **Parent Company:** MidOcean Partners

President: Doug Gernert; **VP of Sales (U.S. Wholesale Division):** Sal Farace

Accessories brands, licenses and classifications: Proprietary brands—Isotoner (slippers, coldweather), Raines (umbrellas, rainwear), Totes (umbrellas and rainwear, slippers and gift items)

Contact: 513-682-8200, www.totes-isotoner.com

V. FRAAS

Founded: 1880; **Owner:** Fifth generation—owned by the Schmidt family

U.S. President: Jim Pell; **U.S. Vice President of Sales & Marketing:** Ken Krieger; **U.S. Brand & Sales Manager:** Aimee Zucchetti

Accessories brands, licenses and classifications: Proprietary brands—Cashmink, V. Fraas, Fraas, Fraas Premium (scarves, gloves, hats, wraps, ruanas and capes)

Contact: 212-575-0191, www.fraas.com

VINCE CAMUTO

Founded: Launched with footwear in 2008

Parent Company: Camuto Group; **CEO/Chief**

Creative Officer: Vince Camuto; **Creative Director:** Louise Camuto

Accessories brands, licenses and classifications:

Proprietary brands—Vince Camuto (footwear and handbags done in-house)

Licenses—jewelry by Trebbiano; eyewear by Colors in Optical; belts and coldweather by Cipriani; outerwear by Fleet Street; ready to wear by Chaus; fragrance by Parlux; home by PEM; dresses by Gilli; Swim by Swimwear Anywhere. The VC Signature line of higher-end footwear is produced in-house by Camuto Group but will roll out additional categories in 2012.

Contact: 203-413-6500; www.camutogroup.com

Viva

International Group

VIVA INTERNATIONAL GROUP

Founded: 1978 (sunwear division established 1991);

President: Frank Rescigna; **SVP Domestic Sales:**

Jan Cory; **EVP & Chief Merchandising Officer:** Sherry Lay

Accessories brands, licenses and classifications:

Licensed brands—GUESS, GUESS by Marciano, SKECHERS, William Rast, William Rast Racing, GANT, GANT by Michael Bastian, GANT Rugger, Mark Nason, Harley-Davidson®, CANDIE'S®, RAMPAGE®, BONGO® and Catherine Deneuve (all eyewear)

Contact: 800-345-VIVA or 212-481-4293, www.viva-group.com

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